



## NEWS RELEASE

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### Girbau North America announces 2018 Distributor of the Year awards

Oshkosh, Wis.—Girbau North America (GNA) – with brands including Girbau Industrial, Continental Girbau®, Sports Laundry Systems®, Poseidon Textile Care Systems®, Express Laundry Centers® and OnePress Ironers® – recently recognized several distributors for outstanding sales and service. Fowler Equipment Co. (Fowler), in Bloomfield, N.J., received the Multi-Housing and overall Distributor of the Year awards; Daniels Equipment Company (Daniels Equipment), in Auburn, N.H., received the Coin Laundry Distributor of the Year award; Laundry Systems of Tennessee, in Sevierville, Tenn., received the On-Premise Laundry Distributor of the Year award; Skyline Equipment, in Houston, received the Sports Laundry Systems® Distributor of the Year award; and LG Electronics USA (LG) received the Business Partner of the Year award.

• Fowler received the overall Distributor of the Year award and Multi-Housing Distributor of the Year award for outstanding service, sales and support in the vended, on-premise and multi-housing laundry markets. The full-service company is among the largest vended, on-premise and multi-housing laundry equipment distributors in the Mid-Atlantic region. “Regionally, Fowler is a powerhouse in multi-housing, vended and on-premise laundries,” said GNA Vice President of Sales Joel Jorgensen. “The company has capitalized on the LG and Econ-O washer/dryer brands within the multi-housing market. Meanwhile, key team additions have expanded their position in the industrial and on-premise markets – allowing them to pursue and secure new business. We appreciate their efforts and friendship and these awards represent some well-deserved recognition.”

To find out more about Fowler, visit [www.fowlercompanies.com](http://www.fowlercompanies.com).

• Daniels Equipment received the Coin Laundry Distributor of the Year award, an honor that distinguishes distributors for outstanding performance in the vended laundry market. Serving the six New England states with quality coin-operated and commercial laundry equipment and ozone systems, Daniels Equipment was founded in 1973. With a team of more than 65, they successfully support and maintain more than 5,000 washers and 12,000 dryers across their service area, with an unparalleled

commitment to customer satisfaction and service excellence, according to Jorgensen. “The Daniels Equipment team continually exceeds expectations with our Continental Girbau vended line,” he said. “They have developed hundreds of vended laundries within their territory and are true business partners who work hard to help their customers succeed. We appreciate their great work, seamless operational practices and tight-knit family environment.”

For more information about Daniels Equipment, visit [www.decequip.com](http://www.decequip.com).

- Laundry Systems of Tennessee, led by President Jeff Large, received the On-Premise Laundry Distributor of the Year award for outstanding sales and service performance within the on-premise laundry market. A well-established company, Laundry System of Tennessee offers parts, service and sales in the vended, industrial and on-premise laundry markets. Laundry Systems of Tennessee’s customer-focused approach is rooted in delivering the laundry industry’s highest level of customer service, providing high-performance laundry equipment, and operating ethically in every endeavor, according to Jorgensen. “Laundry Systems of Tennessee is always a top performer in the on-premise and industrial laundry segments,” he said. “It leads its territory with market-best technical service, parts and support, which comes through in impressive resulting sales.”

For more information about Laundry Systems of Tennessee visit [www.laundrysystems.com](http://www.laundrysystems.com).

- Skyline Equipment received the Sports Laundry Systems Distributor of the Year award for outstanding sales and support performance within the athletic laundry market. In business for more than 40 years, Skyline Equipment is led by Nichol Weaver and provides a full breadth of laundry consulting services, equipment and parts. “Skyline has unique expertise in selling the Sports Laundry Systems brand to athletic departments and programs in colleges and universities throughout its territory. They’ve successfully made Sports Laundry Systems the athletic laundry brand to beat in Texas.”

For more information about Skyline, visit [www.skylineequipmentco.com](http://www.skylineequipmentco.com).

- LG received the Business Partner of the Year award recognizing LG’s technology leadership in commercial laundry and superior business results with GNA and its customers. “A strategic business partner since 2013, LG’s success continues to grow and expand into new markets and products, ever complimenting GNA’s offering of market solutions throughout North America,” said Jorgensen. “We enjoy this great partnership and look forward to bright future.” GNA is the exclusive U.S. provider of LG’s platinum-finish 22.5-pound capacity Commercial Washer and Dryer pair. GNA also offers the 35-pound capacity LG Titan Pro Commercial Washer and Dryer in platinum.

To discover more about LG visit [www.cgilaundry.com/lg](http://www.cgilaundry.com/lg).

GNA provides the industry’s most comprehensive offering of commercial, industrial and vended laundry solutions, with brands including Continental Girbau®, Girbau Industrial®, Sports Laundry Systems®, Poseidon Textile Care Systems®, OnePress Ironers® and Express Laundry Centers®. To find out more about GNA laundry products – backed by industry-leading warranties – visit [www.cgilaundry.com](http://www.cgilaundry.com) or call 800-256-1073.

Girbau North America is the largest of 15 subsidiaries of Girbau Global Laundry Solutions (Girbau), based in Vic, Spain. Girbau laundry products – marketed throughout 100 countries worldwide – meet rigorous environmental and safety standards established by the International Organization for Standardization (ISO). Girbau holds both ISO9001 and ISO14001 certifications. Ever focused on laundry efficiency, GNA is a member of the U.S. Green Building Council (USGB), a 501(c)(3) nonprofit that developed the Leadership in Energy and Environmental Design (LEED) Green Building Rating System.