



## NEWS RELEASE

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For Immediate Release

### Fowler, Sunshine Sales, Lavanett and Laundry Systems named GNA 2020 Distributors of the Year

Oshkosh, Wis.— Girbau North America (GNA) recently recognized several distributors for outstanding sales and service in 2020. Fowler Laundry Solutions (Fowler), in Union, N.J., received the Vended Laundry and Multi-Housing Distributor of the Year awards; Sunshine Sales, in Glendale, Ariz., earned the On-Premise Laundry Distributor of the Year award; Lavanett, in St. Laurent, Quebec, received the Canadian Distributor of the Year award; and Laundry Systems of Tennessee (Laundry Systems), in Sevierville, Tenn., earned the Girbau Industrial Distributor of the Year Award.

- Fowler was recognized for outstanding service, sales and support in both the vended and multi-housing laundry markets. The full-service company is among the largest laundry equipment distributors in the Mid-Atlantic region and serves the vended, multi-housing, on-premise and industrial markets. Led by Doug Fowler and founded in 1952, the multi-generational company employs 70 team members focused on unsurpassed customer service. “GNA enjoys a longstanding and historical relationship with Fowler,” said Joel Jorgensen, GNA vice president of sales. “During the challenging year of 2020, the Fowler team exhibited their dominance as an outstanding vended and multi-housing partner. We thank them for their years of excellent representation of GNA products.”

To find out more about Fowler, visit [www.fowlercompanies.com](http://www.fowlercompanies.com) or call 800-334-1824.

- Sunshine Sales was recognized for excellent service, sales and support in the on-premise laundry market. Owned and operated by Bob Ropp since 1972, Sunshine Sales is a full-service vended and on-premise laundry equipment distributor serving Arizona and New Mexico. The company works to design and equip on-premise laundries for greater productivity and lower labor and utility costs – regularly serving everything from hotels and resorts to vet clinics, fire departments, colleges, healthcare facilities, commercial laundries and correctional facilities. “Sunshine Sales is one of our longest standing distributors, having represented GNA brands since 1995,” said Jorgensen. “That partnership has always resulted in amazing results, especially in the difficult year of 2020. We thank the Sunshine Sales team for their customer-first approach and outstanding efforts.”

To find out more about Sunshine Sales, visit [www.sunshinesalesaz.com](http://www.sunshinesalesaz.com) or call 800-789-6412.

- Lavanett, led by Earl Eichen, received the Canadian Distributor of the Year award for exemplary performance in on-premise, vended, textile care and industrial laundry markets within the province of Quebec. Established in 1996, Lavanett employs 20 team members and provides laundry and textile care solutions, parts and service to customers throughout Canada. “Earl and the Lavanett team are well known for their expertise in both laundry and textile care,” said Jorgensen. “They delivered outstanding sales in 2020, which is a reflection of their team approach and customer care within these industries. GNA greatly appreciates their efforts.”

To discover more about Lavanett, visit [www.lavanett.ca](http://www.lavanett.ca) or call 877-398-1194.

- Laundry Systems, led by President Jeff Large, received its third Girbau Industrial Distributor of the Year award for outstanding sales and service performance within the industrial laundry market. Laundry Systems – offering parts, service and sales to the vended, industrial and on-premise laundry markets – specializes in outfitting laundries within the hospitality market of cabin rentals and hotel/motels. “We began representing the GI brand 11 years ago,” said Large, “which allowed us to enter new markets and transfer from small on-premise laundries to the next level of automation. It was a perfect fit.”

Since then, the Laundry Systems team has not only worked to understand and capitalize on the GI brand, according to Jorgensen, but offered unmatched customer service along the way. “Because of that effort, they’ve capitalized on an amazing volume of opportunities with industrial market with GI automated laundry solutions. We are very thankful for their partnership.”

For more about Laundry Systems, visit [www.laundrysystems.com](http://www.laundrysystems.com) or call 865-280-1603.

GNA provides the industry’s most comprehensive offering of commercial, industrial and vended laundry solutions, with brands including Continental Girbau®, Girbau Industrial®, Sports Laundry Systems®, Poseidon Textile Care Systems®, Express Laundry Centers® and OnePress®. To find out more about GNA laundry products – backed by industry-leading warranties – visit [www.gnalaundry.com](http://www.gnalaundry.com) or call 800-256-1073

Girbau North America is the largest of 17 subsidiaries of Girbau Global Laundry Solutions (Girbau), based in Vic, Spain. Girbau laundry products – marketed throughout 100 countries worldwide – meet rigorous environmental and safety standards established by the International Organization for Standardization (ISO). Girbau holds both ISO9001 and ISO14001 certifications. Ever focused on laundry efficiency, GNA is a member of the U.S. Green Building Council (USGB), a 501(c)(3) nonprofit that developed the Leadership in Energy and Environmental Design (LEED) Green Building Rating System.